

# 1126241

FORM D

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM D

OM.	B APPROVAL	
OMB NUMBER:	3235-0076	
Expires:	May 31, 2005	
Estimated average burd	en	
hours per response	1.00	

THOMSON

NOTICE OF SALE OF SECURITIES PURSUANT TO	SEC USE ONLY
REGULATION D, SECTION 4(6), AND/OR	Prefix Serial
UNIFORM LIMITED OFFERING EXEMPTION	DATE RECEIVED
Name of Offering (□ check if this is an amendment and name has changed, and indicate change.)	
Series C Convertible Participating Preferred Stock	
Filing Under (Check box(es) that apply): □ Rule 504 □ Rule 505 ■ Rule 506 □ Section Type of Filing: □ New Filing ■ Amendment	4(6) ULOE RECEIVED
A. BASIC IDENTIFICATION DATA	A
1. Enter the information requested about the issuer	i i
Name of Issuer (  check if this is an amendment and name has changed, and indicate change.)	181 /40
Netilla Networks, Inc.	
Address of Executive Offices (Number and Street, City, State, Zip Code)	Telephone Number (Including Area Code)
347 Elizabeth Avenue, Suite 100, Somerset, NJ 08873	732-764-8858
Address of Principal Business Operations (if (Number and Street, City, State, Zip Code) different from Executive Offices)	Telephone Number (Including Area Code)
Brief Description of Business:	-L
Web-services company which designs, builds and supports web-based Virtual Office Networks.	
Type of Business Organization	
■ corporation □ limited partnership, already formed □ business trust □ limited partnership to be formed	other (please specify): PROCESSED
☐ limited partnership, to be formed  Month Year	4110 9 7 2002
Actual or Estimated Date of Incorporation or Organization 10 2000 Actual	AUG 27 2003

#### GENERAL INSTRUCTIONS

Federal:

Who Must File: All issuers making an offering of securities in reliance on an exemption under Regulation D or Section 4(6), 17 CFR 230.501 et seq. or 15 USC 77d(6).

CN for Canada; FN for other foreign jurisdiction)

DE

When To File: A notice must be filed no later than 15 days after the first sale of securities in the offering. A notice is deemed filed with the U.S. Securities and Exchange Commission (SEC) on the earlier of the date it is received by the SEC at the address given below or, if received at that address after the date on which it is due, on the date it was mailed by United States registered or certified mail to that address.

When to File: U.S. Securities and Exchange Commission, 450 Fifth Street, N.W., Washington, D.C. 20549.

Jurisdiction of Incorporation or Organization: (Enter two-letter U.S. Postal Service abbreviation for State:

Copies Required: Five (5) copies of this notice must be filed with the SEC, one of which must be manually signed. Any copies not manually signed must be photocopies of the manually signed copy or bear typed or printed signatures.

Information Required: A new filing must contain all information requested. Amendments need only report the name of the issuer and offering, any changes thereto, the information requested in Part C, and any material changes from the information previously supplied in Parts A and B. Part E and the Appendix need not be filed with the SEC.

Filing Fee: There is no federal filing fee.

State: This notice shall be used to indicate reliance on the Uniform Limited Offering Exemption (ULOE) for sales of securities in those states that have adopted ULOE and that have adopted this form. Issuers relying on ULOE must file a separate notice with the Securities Administrator in each state where sales are to be, or have been made. If a state requires a payment of a fee as a precondition to the claim for the exemption, a fee in the proper amount shall accompany this form. This notice shall be filed in the appropriate states in accordance with state law. The Appendix to the notice constitutes a part of this notice and must be completed.

ATTENTION

Failure to file notice in the appropriate states will not result in a loss of the federal exemption. Conversely, failure to file the appropriate federal notice will not result in a loss of an available state exemption unless such exemption is predicated on the filing of a federal notice.



### A. BASIC IDENTIFICATION DATA

- Enter the information requested for the following:
  - Each promoter of the issuer, if the issuer has been organized within the past five years;
  - Each beneficial owner having the power to vote or dispose, or direct the vote or disposition of, 10% or more of a class of equity securities of the issuer; Each executive officer and director of corporate issuers and of corporate general and managing partners of partnership issuers; and

  - Each general and managing partner of partnership issuers.

Check Box(es) that Apply:	□ Promoter	■ Beneficial Owner	■ Executive Officer	■ Director	☐ General and/or Managing Partner
Full Name (Last name first, if individual) Best, Reginald P.	-				
Business or Residence Address c/o Netilla Network, Inc., 347 Elizabeth		Street, City, State, Zip Co 100, Somerset, NJ 0887			
Check Box(es) that Apply:	□ Promoter	☐ Beneficial Owner	■ Executive Officer	■ Director	☐ General and/or Managing Partner
Full Name (Last name first, if individual) Rohrs, William R.					
Business or Residence Address c/o Netilla Network, Inc., 347 Elizabeth		Street, City, State, Zip Co 100, Somerset, NJ 0887			
Check Box(es) that Apply:	□ Promoter	□ Beneficial Owner	☐ Executive Officer	■ Director	☐ General and/or Managing Partner
Full Name (Last name first, if individual) Beste, Frederick J., III					
Business or Residence Address c/o Netilla Network, Inc., 347 Elizabeth		Street, City, State, Zip Co. 100, Somerset, NJ 0887			
Check Box(es) that Apply:	☐ Promoter	□ Beneficial Owner	☐ Executive Officer	■ Director	☐ General and/or Managing Partner
Full Name (Last name first, if individual) Crockett, Charles W.					
Business or Residence Address c/o Netilla Network, Inc., 347 Elizabeth	(Number and S Avenue, Suite	Street, City, State, Zip Co. 100, Somerset, NJ 0887	de) <b>3</b>		
Check Box(es) that Apply:	□ Promoter	☐ Beneficial Owner	☐ Executive Officer	■ Director	☐ General and/or Managing Partner
Full Name (Last name first, if individual) Englesson, John G.					
Business or Residence Address c/o Netilla Network, Inc., 347 Elizabeth		Street, City, State, Zip Co 100, Somerset, NJ 0887			
Check Box(es) that Apply:	□ Promoter	☐ Beneficial Owner	☐ Executive Officer	■ Director	☐ General and/or Managing Partner
Full Name (Last name first, if individual) Kasdin, Rakefet					
Business or Residence Address c/o Netilla Network, Inc., 347 Elizabeth		Street, City, State, Zip Co 100, Somerset, NJ 0887			
Check Box(es) that Apply:	□ Promoter	■ Beneficial Owner	☐ Executive Officer	□ Director	☐ General and/or Managing Partner
Full Name (Last name first, if individual) Early Stage Enterprises, L.P.			,	•	
Business or Residence Address 995 Route 518, Skillman, NJ 08558	(Number and	Street, City, State, Zip Co	ode)		
Check Box(es) that Apply:	□ Promoter	■ Beneficial Owner	☐ Executive Officer	□ Director	☐ General and/or Managing Partner
Full Name (Last name first, if individual) Mid-Atlantic Venture Funds IV, L.P.					
Business or Residence Address 11710 Plaza America Dr., Reston, VA 2		Street, City, State, Zip Co	ode)		

#### A. BASIC IDENTIFICATION DATA Enter the information requested for the following: Each promoter of the issuer, if the issuer has been organized within the past five years; Each beneficial owner having the power to vote or dispose, or direct the vote or disposition of, 10% or more of a class of equity securities of the issuer; Each executive officer and director of corporate issuers and of corporate general and managing partners of partnership issuers; and Each general and managing partner of partnership issuers. Check Box(es) that Apply: ☐ Promoter ■ Beneficial Owner ☐ Executive Officer ☐ Director ☐ General and/or Managing Partner Full Name (Last name first, if individual) Masthead Venture Partners Capital L.P. Business or Residence Address (Number and Street, City, State, Zip Code) 3 Canal Plaza, Suite 600, Portland, ME 04101 Check Box(es) that Apply: □ Promoter ■ Beneficial Owner □ Executive Officer □ Director ☐ General and/or Managing Partner Full Name (Last name first, if individual) Ascend Ventures, L.P. Business or Residence Address (Number and Street, City, State, Zip Code) 1500 Broadway, 14th Floor, New York, NY 10036 Check Box(es) that Apply: ☐ Promoter Beneficial Owner □ Executive Officer □ Director ☐ General and/or Managing Partner Full Name (Last name first, if individual) TD Fund L.P. Business or Residence Address (Number and Street, City, State, Zip Code) 2020 K Street, N.W., Suite 375, Washington, DC 20006 Check Box(es) that Apply: □ Promoter □ Beneficial Owner □ Executive Officer ■ Director ☐ General and/or Managing Partner Full Name (Last name first, if individual) Ross, Charles Business or Residence Address (Number and Street, City, State, Zip Code) c/o Netilla Network, Inc., 347 Elizabeth Avenue, Suite 100, Somerset, NJ 08873 Check Box(es) that Apply: ☐ Beneficial Owner ☐ General and/or Managing Partner □ Promoter □ Executive Officer □ Director Full Name (Last name first, if individual) Business or Residence Address (Number and Street, City, State, Zip Code) Check Box(es) that Apply: □ Promoter ☐ Beneficial Owner □ Executive Officer □ Director ☐ General and/or Managing Partner Full Name (Last name first, if individual) Business or Residence Address (Number and Street, City, State, Zip Code) Check Box(es) that Apply: □ Promoter ☐ Beneficial Owner □ Executive Officer □ Director ☐ General and/or Managing Partner Full Name (Last name first, if individual) Business or Residence Address (Number and Street, City, State, Zip Code) Check Box(es) that Apply: □ Promoter ☐ Beneficial Owner □ Executive Officer □ Director ☐ General and/or Managing Partner Full Name (Last name first, if individual) Business or Residence Address (Number and Street, City, State, Zip Code)

	B. INFORMATION ABOUT OFFERING		
		Yes	No
1.	Has the issuer sold, or does the issuer intend to sell, to non-accredited investors in this offering?		•
	Answer also in Appendix, Column 2, if filing under ULOE.		
2.	What is the minimum investment that will be accepted from any individual?	\$ <u>N/A</u>	<del></del>
		Yes	No
3.	Does the offering permit joint ownership of a single unit?	•	
4.	Enter the information requested for each person who has been or will be paid or given, directly or indirectly, any commission or similar remuneration for solicitation of purchasers in connection with sales of securities in the offering. If a person to be listed is an associated person or agent of a broker or dealer registered with the SEC and/or with a state or states, list the name of the broker or dealer. If more than five (5) persons to be listed are associated persons of such a broker or dealer, you may set forth the information for that broker or dealer only.		
Full Non	Name (Last name first, if individual) e		
Busi	ness or Residence Address (Number and Street, City, State, Zip Code)		
Nam	ne of Associated Broker or Dealer		
State	es in which Person Listed Has Solicited or Intends to Solicit Purchasers	. 11 0	
	(Check "All States" or check individual States)	All States	
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Full	name (Last name first, if individual)		
Busi	iness or Residence Address (Number and Street, City, State, Zip Code)		
Nam	ne of Associated Broker or Dealer		
State	es in which Person Listed Has Solicited or Intends to Solicit Purchasers		
	(Check "All States" or check individual States)	All States	
_ [] _ [] _ []	IL] _ [IN] _ [IA] _ [KS] _ [KY] _ [LA] _ [MĒ] _ [MD] _ [MĀ] _ [MI] _ [MN] MT] _ [NE] _ [NV] _ [NH] _ [NJ] _ [NM] _ [NY] _ [NC] _ [ND] _ [OH] _ [OK]	_ [HI] _ [MS] _ [OR] _ [WY]	_ [ID] _ [MO] _ [PA] _ [PR]
Full	Name (Last name first, if individual)	1 <u>511.</u> 111 <u>-11</u>	
Busi	ness or Residence Address (Number and Street, City, State, Zip Code)		
Nam	ne of Associated Broker or Dealer		
State	es in which Person Listed Has Solicited or Intends to Solicit Purchasers	-	
	(Check "All States" or check individual States)	All States	
_ [/ _ [] _ [] _ []	IL] _ [IN] _ [IA] _ [KS] _ [KY] _ [LA] _ [ME] _ [MD] _ [MA] _ [MI] _ [MN] MT] _ [NE] _ [NV] _ [NH] _ [NJ] _ [NM] _ [NY] _ [NC] _ [ND] _ [OH] _ [OK]	_ [HI] _ [MS] _ [OR] _ [WY]	_ [ID] _ [MO] _ [PA] _ [PR]

## C. OFFERING PRICE, NUMBER OF INVESTORS, EXPENSES AND USE OF PROCEEDS

1.	Enter the aggregate offering price of securities included in this offering and the total amount already sold. Enter "0" if answer is "none" or "zero." If the transaction is an exchange offering, check this box and indicate in the columns below the amounts of the securities offered for exchange and already exchanged.	Aggregate Offering Price	Amount Already Sold
	Type of Security		
	Debt	\$	\$
	Equity	\$ <u>9,094,776</u>	\$ <u>9,094,776</u>
	□ Common ■ Preferred		
	Convertible Securities (including warrants)	\$	\$
	Partnership Interests	\$	\$
	Other (Specify)	\$	\$
	Total	\$ <u>9,094,776</u>	\$ <u>9,094,776</u>
	Answer also in Appendix, Column 3, if filing under ULOE.		
2.	Enter the number of accredited and non-accredited investors who have purchased securities in this offering and the aggregate dollar amounts of their purchases. For offerings under Rule 504, indicate the number of persons who have purchased securities and the aggregate dollar amount of their purchases on the total lines. Enter "0" if answer is "none" or "zero."	Number of Investors	Aggregate Dollar Amount of Purchases
	Accredited Investors	15	\$ <u>9,094,776</u>
	Non-accredited Investors		\$
	Total (for filings under Rule 504 only)		•
	Answer also in Appendix, Column 4, if filing under ULOE		Φ
3.	If this filing is for an offering under Rule 504 or 505, enter the information requested for all securities sold by the issuer, to date, in offerings of the types indicated, in the twelve (12) months prior to the first sale of securities in this offering. Classify securities by type listed in Part C – Question 1.  Type of offering	Type of Security	Dollar Amount Sold
	Rule 505		\$
	Regulation A		\$
	Rule 504		\$
	Total		•
			\$
4.	a. Furnish a statement of all expenses in connection with the issuance and distribution of the securities in this offering. Exclude amounts relating solely to organization expenses of the issuer. The information may be given as subject to future contingencies. If the amount of an expenditure is not known, furnish an estimate and check the box to the left of the estimate.		
	Transfer Agent's Fees		\$
	Printing and Engraving Costs	_	\$
	Legal Fees	•	\$50,000
	Accounting Fees	۵	\$
	Engineering Fees		\$
	Sales Commissions (specify finders' fees separately)		\$
	Other Expenses (identify)	_	\$
			¢ 50,000
	Total	=	\$ <u>50,000</u>

C. OFFERINGIF	CICE, NUMBER OF INVESTORS, EX	ENODS AN	- COE OF THO CEEPS		
1 and total expenses furnished in response to Par	rence between the aggregate offering price given in response to Part C – Question sees furnished in response to Part C – Question 4.a. This difference is the roceeds to the issuer."		\$ <u>9,044,776</u>		
Indicate below the amount of the adjusted gross for each of the purposes shown. If the amount for and check the box to the left of the estimate. The adjusted gross proceeds to the issuer set forth in	or any purpose is not known, furnish an es e total of the payments listed must equal t	stimate			
			Payments to Officers, Directors, & Affiliates		Payments To Others
Salaries and fees			\$		\$
Purchase of real estate			\$		\$
Purchase, rental or leasing and installation of ma	chinery and equipment		\$		\$
Construction or leasing of plant buildings and fa	cilities		\$		\$
Acquisition of other business (including the value that may be used in exchange for the assets or semerger)	curities of another issuer pursuant to a		\$	_	ď
<b>0</b> ,			° 2 676 017 95		\$ \$_13,307.55
Repayment of indebtedness		•	\$ <u>2,676,917.85</u>		
Working capital, sales, marketing, software de purposes		0	<b>\$</b>		\$ <u>5,462,050.45</u>
Other (specify): <u>cancellation of</u> <u>warrants</u>		•	\$ <u>888,059.85</u>	•	\$ <u>4,440.30</u>
			\$	0	\$
Column Totals			\$ 3,564,977.70	_	\$5,479,798.30
Total Payments Listed (column totals added)		-		<b>-</b> 9,044,776	
					<del>-</del>
	D. FEDERAL SIGNATU	JRE			
he issuer has duly caused this notice to be signed by n undertaking by the issuer to furnish to the U.S. Sec on-accredited investor pursuant to paragraph (b)(2) o	urities and Exchange Commission, upon				
suer (Print or Type)	Signature		Date		
etilla Networks, Inc.			August 20, 2003		·
ame of Signer (Print or Type)	Title of Signer (Print or Type)				